INCREASING FAN ENGAGEMENT AND (RE)DISCOVERY

Bigger fans



of streamers credit streaming services for making them bigger fans of their favorite artists and genres

More time listening



Streamers on average spend 1.5x more time listening to music than non-streamers

Increased spending on the music economy



Average spend by streamers each year compared to \$242 spent by non-streamers

Streaming is the #1 source for music discovery

Most streamers of the following genres report that they were first introduced to these music styles through streaming services:

74% Americana

73% Afro-Pop/Afro-Beats

68% **K-Pop**

55% Latin Music



of streamers say they are more likely to explore or engage with new genres of music when streaming

(as opposed to their time listening through other formats and channels)



of streamers say reconnecting with old favorites is a big reason they stream

